



## Residential Sales

“ Whether you are buying, selling, letting, renting, investing, seeking premises for your business or even developing new homes, we always aim to get the **best result** and provide you with a service as **individual as your needs.** ”

Michael Jones

# Michael JONES

## We open more



“

Everybody that I dealt with at both the Goring and Worthing office were all extremely helpful. All my queries were dealt with quickly and all questions answered in detail. The feedback from the viewings was immediate and informative (I didn't have to chase anybody which is great). Overall I was extremely impressed with the high quality of service that I received.

”

Mr P Melbert

# doors...



Whether you are buying or selling, letting or renting, Michael Jones and Company opens more doors. Since we opened the door to our first office in 1991, Michael Jones and Company has rapidly become one of the leading independently owned estate agents in West Sussex. We believe our success is based on a commitment to providing a service that shows we value our customers.

As a relatively young company we are proud to have built up a reputation for delivering the highest standard of service. Customers often comment on our dynamic and forward thinking approach to marketing. They also tell us how pro—active, helpful and friendly they find our staff. We've included a few of their quotes in this brochure and there are lots more you can read in our offices.

Today we have a growing chain of offices along the coast from Lancing to Littlehampton and in the main areas around Worthing where our head office is located. All our offices are staffed by experienced professionals and equipped with the latest technology, combining the benefits of computerisation with a personal service as individual as your needs.

## If you are looking to buy...

Finding the right property can be time consuming, especially if you do not live in the area. We carefully select properties that match your criteria to make the best use of your time and avoid unnecessary disappointment for everyone.

Our varied register of properties offers a wide choice of attractive accommodation, from: flats to farmhouses, period properties to new builds and everything in between.

## ...or sell

Putting your property up for sale is often far more stressful than it should be. With so many factors beyond your control, you can rely on us to keep you informed and guide you through the whole process.

Getting the price right is crucial to selling your property in good time. Our valuers constantly monitor the market and have an in-depth knowledge of the local area.

Whatever you are looking to do, we open more doors.

**To register with us or to arrange a free valuation, contact one of our offices and let us show you how our service gives you a great deal more.**

# Michael JONES

“

I have not had any better service from other estate agents and this is the fourth time moving in four years. You returned all my calls when you said you were going to and I know I have rung a lot. There are not many companies that ring back when they say they will and that means a lot to people.

Thank you for your help.

”

Mr C Callahan



# Why choose Michael Jones and Company?

## We're seen in all the right places

Our network of offices, website at [www.michaeljones.co.uk](http://www.michaeljones.co.uk), clearly visible sales boards and full colour adverts in all the local property press, as well as on the UK's number one property website [Rightmove.co.uk](http://Rightmove.co.uk), ensure that your property will be seen by buyers wherever they are living, whenever they want to look. We invest heavily in our marketing to maintain a high profile in the market place so that you get the maximum benefit from choosing us to market your property.

## We set the highest standards of service

- Easily accessible offices situated in prime high street locations offering a great choice of properties across a wide area
- Well established teams of experienced and highly trained sales professionals in every office
- High profile advertising and marketing, including regular press coverage and sponsorship of initiatives to support the local community
- Weekly full colour adverts in all the local property press seen by over 75,000 readers in Worthing, Lancing, Littlehampton and the surrounding areas
- Strong local presence from our sales and lettings boards with their striking colours and different shaped design creating maximum visual impact
- Full colour digital photos, including internal shots, and comprehensive details of properties well presented and easy to read
- Easy to use property search on our website, which is updated daily, providing access to one of the largest databases of properties for sale in the area
- Facility to request a free valuation on our website so that appointments can be made out of office hours
- Immediate computerised matching of potential buyers to properties as soon as you place your property on the market to achieve a quick sale
- Attractive and varied selection of accommodation on our register offering a complete range of properties and prices to suit everyone's needs and budgets
- Accompanied viewings and detailed feedback provided to vendors after each viewing
- Constant monitoring of service through customer satisfaction surveys to ensure that we maintain the high standards we set



# Why customers choose us



## We value our customers

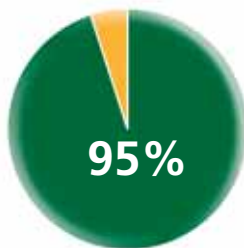
We believe it is important to create a good impression about our company and service from the moment you walk through the doors of one of our offices. Each office is run by experienced managers with a well motivated and dedicated team of sales staff who work hard to make your move as easy as possible. We value our customers and are delighted that so many come back to us time and time again, and recommend us to their family and friends.

## We let our customers be the judge...

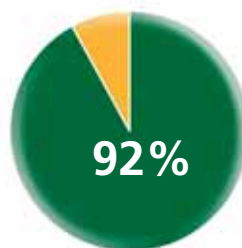
Our ongoing customer care programme monitors the standard of service we offer and helps us to maintain the exceptionally high level of customer satisfaction that is the key to our success. It also gives customers an opportunity to provide us with valuable feedback on how we can make our service even better. Each quarter we review the results from our customer satisfaction surveys and publish the findings for everyone to see.

## ...and the facts speak for themselves

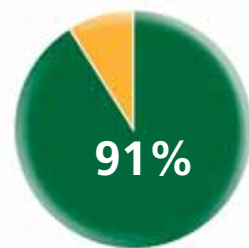
- Property sales have increased by 400% in the last four years
- Sales staff have more than doubled over the same period
- Winners of 'Agent of the Year Awards'\* and finalists in 'Britain's Best Estate Agent of the Year Award' in association with the NAEA and the Daily Express



**95% of customers would recommend Michael Jones and Company**



**92% of vendors are impressed with our marketing of their properties**



**91% of buyers felt their requirements were well matched**

“ We have recommended your company to lots of our friends so hope this brings you lots of business in the future. ”

**Mr & Mrs Brian**

“ As first time buyers this was all a very daunting process but every step of buying this property was made easier by the first class service you provided. Thanks for all your help. ”

**Mr A McMullin & Miss E Jones**

\* as voted for by the readers of the Worthing Herald Series.

# Your key to a new home

In recent years our management of development projects has increased dramatically and we now sell more New Homes than any other estate agent locally. Working in partnership with the region's most active property developers allows us to offer some of the most individual and sought after brand New Homes in the area.

Land acquisition and disposal is another service that sets us apart. We have extensive experience of advising landowners on the development potential of land, from single plots to the re-use of brownfield sites and urban regeneration requiring planning permission for commercial use and residential dwellings.

## And there's more...

For those homeowners who wish to let their property or individuals who would prefer to rent rather than buy, our lettings business provides a dedicated service to landlords and tenants. More information on the different levels of service available can be found in our lettings brochure or by contacting one of our lettings offices.

**Whatever you are looking to do, we open more doors.**



“ Myself and my wife buy and sell and let property and have found Michael Jones and his team at the Findon branch excellent. It's refreshing when myself and my wife also have run a business for many years and appreciate the professional way the team have acted. Well done! ”

**Mr & Mrs S Tough**



We open more doors

**Michael  
JONES**

For more information on our comprehensive service, visit or contact one of our sales offices. We will be delighted to help and look forward to being of service to you.

#### SALES

##### Worthing

8 Chapel Road, Worthing BN11 1BJ  
Tel: 01903 213281  
Email: [worthing@michaeljones.co.uk](mailto:worthing@michaeljones.co.uk)

##### Lancing

37 North Road, Lancing BN15 9AS  
Tel: 01903 522000  
Email: [lancing@michaeljones.co.uk](mailto:lancing@michaeljones.co.uk)

##### Goring

100 George V Avenue, Goring BN11 5RP  
Tel: 01903 505111  
Email: [goring@michaeljones.co.uk](mailto:goring@michaeljones.co.uk)

##### Littlehampton

86 High Street, Littlehampton BN17 5DX  
Tel: 01903 730877  
Email: [littlehampton@michaeljones.co.uk](mailto:littlehampton@michaeljones.co.uk)

##### Findon Valley

208 Findon Road, Findon Valley BN14 0EJ  
Tel: 01903 872949  
Email: [finvalley@michaeljones.co.uk](mailto:finvalley@michaeljones.co.uk)

[www.michaeljones.co.uk](http://www.michaeljones.co.uk)

#### LETTINGS

##### Worthing

13 Chatsworth Road, Worthing BN11 1LY  
Tel: 01903 213111  
Email: [lettings@michaeljones.co.uk](mailto:lettings@michaeljones.co.uk)

##### Littlehampton

86 High Street, Littlehampton BN17 5DX  
Tel: 01903 730888  
Email: [littlehamptonlettings@michaeljones.co.uk](mailto:littlehamptonlettings@michaeljones.co.uk)

**PARTNERS:** Michael Jones, Neil Hyde and Richard Heppenstall.